

ELEVATION[®]

YOUR FINANCIAL PLANNING AND REPORTING SOLUTION

ELEVATION[®] is forward-thinking, easy-to-use, financial software designed for college athletic departments and developed by Innovative Sports Strategies. This product eliminates the need to maintain countless spreadsheets and closes the gap between financial management requirements and accounting system limitations. All Elevation features are driven by the direct input and continued feedback of athletic business managers. New ideas are always encouraged and can be submitted to info@iss-biz.com.

The core capabilities of Elevation include:

- Manage Budget Development
- Perform Long-Term Forecasting
- Integrate with University Accounting
- Generate Budget Status Reports
- Automate NCAA/EADA Reporting

CURRENT ELEVATION USERS



ADDITIONAL NEW USERS: **UNIVERSITY OF IOWA**, **IOWA STATE UNIVERSITY**

INNOVATIVE SPORTS STRATEGIES (ISS) is an emerging solutions provider in the sports industry. ISS provides clients results that increase business efficiency and improve the quality of information available to decision-makers. This is accomplished through ISS core competencies of developing efficient methods to carry out internal processes, providing advanced analysis of data sets, and creating state-of-the-art functional, intuitive, and aesthetically-pleasing web-based applications.

Visit www.iss-biz.com for more details

"Elevation in a very short period of time bypassed our old Excel system. I love having software that works for me, instead of against me. Elevation is so easy to use, easy to learn, and flexible" – Tom Larson, University of Oregon Sr. Assoc. AD for Business/CFO

For Elevation demos and pricing information, contact ISS
at 773-301-2329 or info@iss-biz.com



INNOVATIVE SPORTS STRATEGIES

Report Type
Budget YTDReport Subtype
Individual Unit

Load Report

Base Year
2009-10Base Month
AprilRevenue/Expense
ExpenseUnit Group
SportsUnit
W Softball

Run Report

File Format
Excel

Export Report

University of Elevation Budget YTD Report - W Softball

For the Month of April 2009-10 (Expense)

	2009-10 Budget	April Actual	Actual YTD (through Apr.)	Encumbrances	Remaining Balance	Percent of Budget Used
W SOFTBALL EXPENSE						
Coaches Budget						
Equipment & Supplies	\$10,000.00	\$4,456.02	\$11,672.87		(\$1,672.87)	116.73 %
Home Game Expense	\$1,000.00		\$34.50		\$965.50	3.50 %
Office Expenses	\$5,000.00	\$156.01	\$10,775.16		(\$5,775.16)	215.50 %
Promotions	\$7,000.00	\$335.39	\$6,181.75		\$818.25	88.31 %
Recruiting	\$30,000.00	\$692.47	\$28,102.84		\$1,897.16	93.68 %
Training Expense	\$6,000.00		\$11,150.28		(\$5,150.28)	185.83 %
Travel, Team	\$200,000.00	\$17,264.89	\$119,049.38		\$80,950.62	59.52 %
Total Coaches Budget	\$259,000.00	\$22,904.78	\$186,966.78		\$72,033.22	72.19 %
Other Expenses						
Event Expenses	\$38,000.00	\$17,697.92	\$29,131.73		\$8,868.27	76.66 %
Guarantees	\$6,000.00				\$6,000.00	0.00 %

CURRENT FEATURES**BUDGET & FORECASTING** provides:

- Business manager oversight in the budget development process
- Detailed category breakdowns for items such as compensation, ticket sales, equipment, and team travel
- Tracking of all changes to the budget as it is being developed, resulting in both transparency and accountability
- Turnkey forecasting to quickly see how assumptions affect the overall budget

ACCOUNTING INTEGRATION is compatible with numerous accounting systems (Banner, PeopleSoft, homegrown systems) with related features such as:

- A push-button upload process to import university accounting system data
- The ability to monitor and review transaction and encumbrance details
- Automated weekly or monthly budget reports formatted based on athletic department desires as opposed to the university chart of accounts

ELEVATION general features and benefits include:

- Access levels to limit coaches and staff to only view or edit necessary budget data
- A cutting-edge, intuitive user experience
- Industry standard security measures
- The elimination of hours spent double-entering data, annually rolling forward spreadsheets, creating internal reports, and building financial projections

COMING SOON

FINANCIAL REPORTING streamlines EADA/NCAA reporting processes

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